

# Leading with Purpose



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**DOWNSTATE**  
HEALTH SCIENCES UNIVERSITY

# Four - Gates Model



Dealing with God



Dealing with  
Others



Dealing with  
Task



Dealing with Self

Why do you like your  
job?

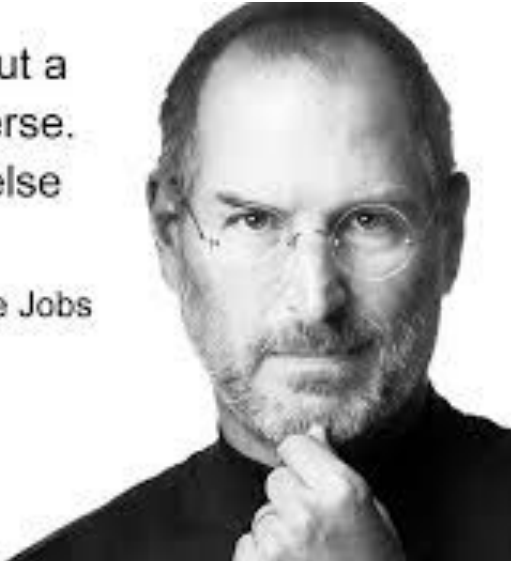
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E  
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Dealing with God

“We're here to put a dent in the universe. Otherwise why else even be here?”

~ Steve Jobs



What is your “**WHY**”?

Dear Southern Program Director,

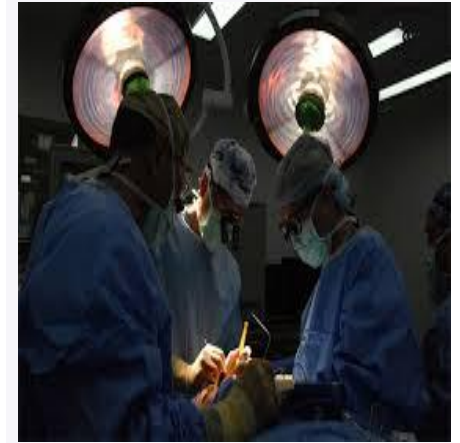


Sincerely,

Teresa

How are you  
perceived as a  
leader?

R  
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Dealing with Self

“  
SUCCESS ISN'T JUST  
ABOUT WHAT YOU  
ACCOMPLISH IN YOUR LIFE;  
IT'S ABOUT WHAT YOU  
INSPIRE OTHERS TO DO.

**-Max Lucado-**”



Dealing with Others

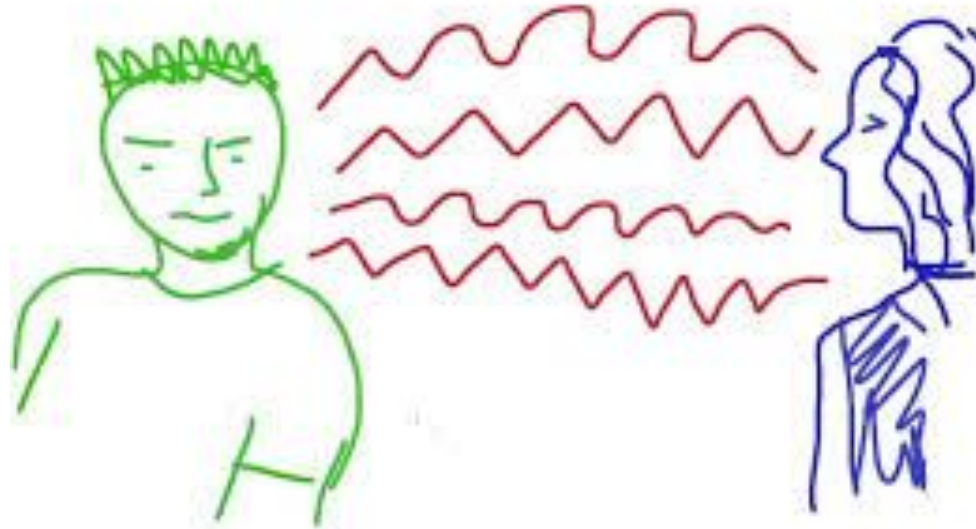


# Leadership

Brunicaudi, FC, Cotton, RT, Cole GW, Martinez, G. The Leadership Principles of Dr. Martin Luther King, Jr. and Their Relevance to Surgery, Journal of National Medical Association, 2007 (99), 7 - 14.



# Conflict Resolution



# Conflict Resolution

<b>History =</b>	<b>Listening</b>
<b>Physical &amp; Labs =</b>	<b>Objective Data</b>
<b>A/P (Diff Dx) =</b>	<b>Plan of Resolution</b>

## *Specific to Surgery*

<b>Pre-op =</b>	<b>Pre-implementation prep</b>
<b>Time-out =</b>	<b>Frequent Communication</b>
<b>Operation =</b>	<b>Execution of New Plan</b>
<b>Post-op =</b>	<b>Is this new plan working?</b>



GME Competency  
Education Program



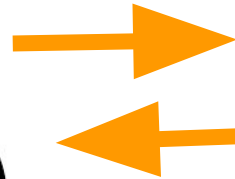
**Teach & Learn**



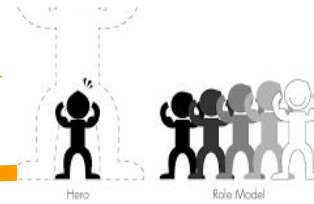
**Respect  
Everyone**



**Patient  
Centered Care**



**Feedback**



**Model**



**Self-Awareness**

# ***Becoming a Resonant Leader***

**(McKee, Boyatzis, Johnston, 2008)**

McKee, A., Boyatzis, R., and Johnston, F. (2008). *Becoming a Resonant Leader: Develop Your Emotional Intelligence, Renew your Relationships, and Sustain Your Effectiveness*. Boston, MA: Harvard Business School Press

***Assertive, Confident,  
Opinionated, Determined,  
Persistent...***

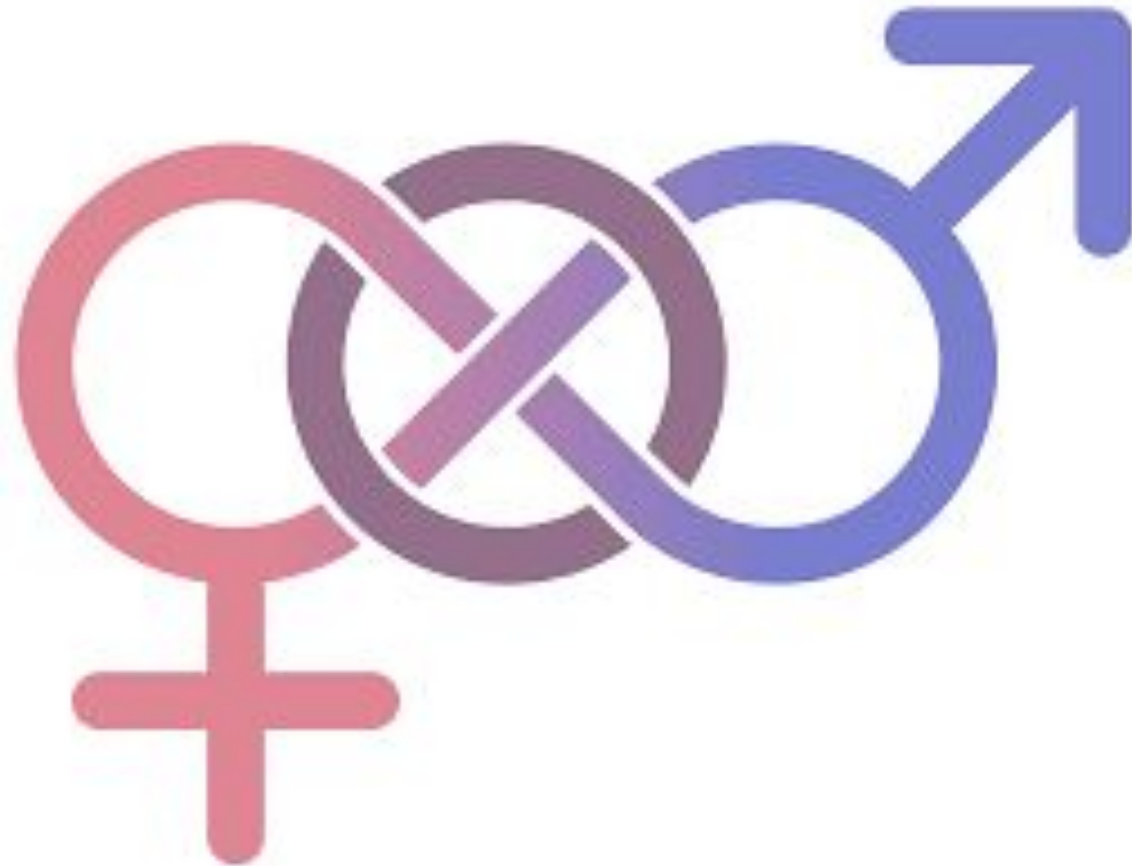
***Passive, Nurturing, Sensitive,  
Compassionate, Empathetic...***



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STOP TELLING  
**WOMEN**  
TO SMILE

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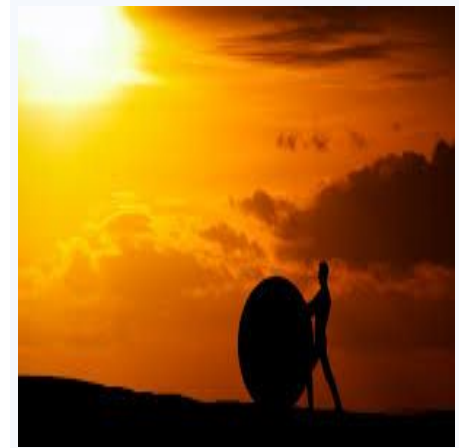


## ***Smith and Berg (1997)***



# How you can we all be better leaders?

Efficiency  
Communication Skills  
Innovation  
Follow through  
Organization



Dealing with Task



# “Four-Way Wins”

Stewart D. Friedman  
Be a Better Leader, Have a Richer  
Life, *Harvard Business Review*  
April 2008

A close-up photograph of a string of pearls, with the text "Dr. Smith's Pearls of Wisdom" overlaid in the center. The pearls are light-colored and have a glossy, iridescent sheen. The background is dark, making the pearls stand out. The text is in a serif font, italicized, and colored in a light, warm tone.

*Dr. Smith's Pearls of Wisdom*



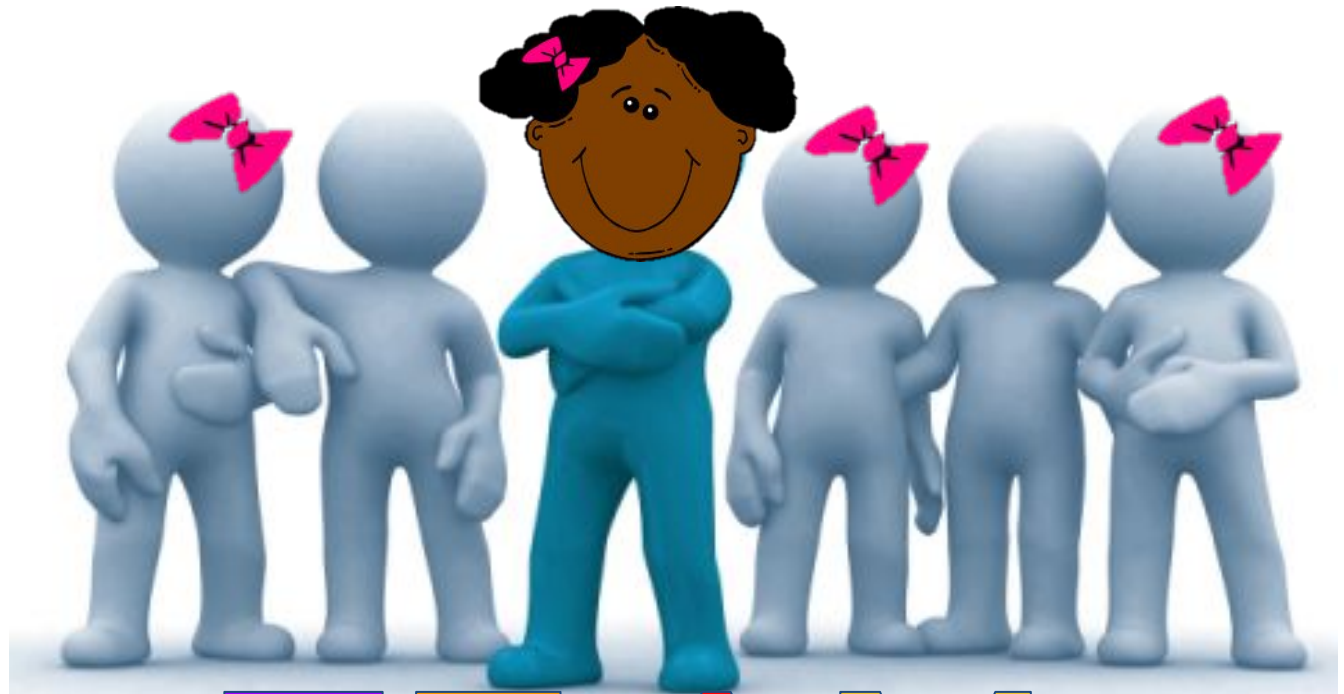
**Negotiations often start with a “No”!**



*Know the Art of  
Compromise*

A close-up photograph of a person's hand on the left side, palm up, releasing a stream of bright red rose petals into the air. The petals are captured in mid-air, creating a sense of movement and release. The background is heavily blurred, showing indistinct shapes in shades of blue, green, and white, suggesting an outdoor setting like a garden or park. The overall lighting is soft and natural.

**Let Go!**



TEAM





A close-up photograph of a string of pearls, with the text "Dr. Joann Bradley" overlaid in the center. The pearls are light-colored and have a glossy, iridescent sheen. The background is dark, making the pearls stand out. The text is in a light, serif font and is centered horizontally and vertically.

*Dr. Joann Bradley*

*Please*

*Please*

*Please*

**ThankS**

*Please*

*Please*



*You don't have  
to prove  
yourself to  
anyone!*



SHE IS  
**STRONG**

ISAIAH 40:31

---

SHE IS  
**VALIANT**

2 SAMUEL 13:28

---

SHE IS  
**FEARLESS**

PROVERBS 31:25

---

SHE IS  
**ENOUGH**

PSALM 46:5

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Others



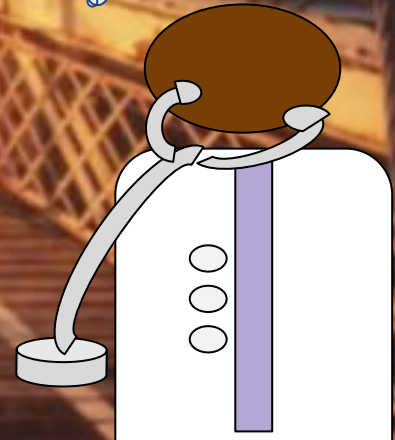
Dealing with  
Task



Dealing with Self



Any Questions for the Doctor?



Questions?