

**SUNY Downstate Medical Center Contracts Department**

**Request for Proposals (RFP) #Q14-06 Summary**

**Title:** Restructuring Consultant Services

**Description/Procurement Summary:** SUNY Downstate Medical Center (“SUNY-DMC”) seeks a qualified firm to provide restructuring consultant services, including executive leadership, necessary to implement a Sustainability Plan and Restructuring Action Plan already in place. Firm must have (a) a minimum of five years experience in providing restructuring consultant services in the academic medical center industry; (b) implemented at least three restructuring plans for urban teaching hospitals of 300 or more beds, at least one within the past three years; and (c) any and all requisite licenses/permits/authorizations as may be required to perform the required services. For further detail, kindly refer to the [detail RFP Q14-06 \(link\)](#).

**Vendor Selection Criteria:**

- Cost
- Technical Criteria:
  - o Restructuring consulting services qualifications/experience,
  - o Approach to the provision of restructuring consulting services and its understanding of SUNY-DMC needs,
  - o Technical expertise,
  - o References.
- Presentation (if invited):

**Contact:** The only individuals at SUNY-DMC who may be contacted in connection with this procurement are Martin J. Deane, Assistant Vice President for Materials Management, by phone at (718) 270-3199 or by email at [Marty.Deane@downstate.edu](mailto:Marty.Deane@downstate.edu) and Maureen Crystal, Director of Contracts, by phone at (718) 270-1976 or by email at [Maureen.crystal@downstate.edu](mailto:Maureen.crystal@downstate.edu). Contacting any other individual at SUNY-DMC, in any manner, regarding this procurement may constitute a violation of New York State law.

**Due Date:** THURSDAY NOVEMBER 7, 2013 at 5:00 P.M.

**MWBE Requirements:** 13% MBE/6% WBE

**Contract Term:** 1 Year