



Issued: 7/10/13

SUNY Downstate Medical Center
Contracts Department
Request For Proposals (RFP) # Q14-03 Summary

Title: Revenue Cycle Business Intelligence and Work Flow Technology Software and all ancillary services including installation, implementation, training, maintenance and support.

Description/ Procurement Summary: SUNY-DMC requires a qualified firm to provide:

- (1) A license or subscription to its Revenue Cycle Business Intelligence and Work Flow Technology solution;
- (2) All ancillary services, including installation, implementation, training, maintenance, and support.

Vendor's proposed solution and services must conform to those specifications set forth in the [detail RFP Q14-03 \(link\)](#).

Contact: The only individuals at SUNY-DMC who may be contacted in connection with this matter are:

- (1) Howah Hung, Contracts Attorney, at (718) 613-8748 or Howah.Hung@downstate.edu; or
- (2) Maureen Crystal, Director of Contracts at (718) 270-1132.

Contacting any other individual at this institution regarding this matter may constitute a violation of New York State law.

Due Date: July 26, 2013

Contract Term: 5 Years

VENDOR SELECTION CRITERIA:

- 1) Vendor cost for implementation and subscription/license fees.
- 2) SUNY-DMC cost for integrating system into SUNY-DMC infrastructure; cost of administration.
- 3) Experience, as demonstrated by:
 - a. Years of experience;
 - b. Representation in NYC hospitals;
 - c. Experience of client support leads/managers, to be staffed during implementation phase and for support services.
- 4) Strength of product, as demonstrated by:
 - a. Industry distinction/awards/certifications
 - b. Robustness of system functionality
 - c. Robustness of reporting functionalities
 - d. Strength of ROI analysis
 - e. Extent of support services and reference databases
- 5) Included functionalities which exceed SUNY-DMC's desires.