



SUNY DOWNSTATE Medical Center

Contracts Department

Issued: 3/3/14

Request for Proposal (RFP) #Q14-11 Summary

Title: Value Analysis Services

Description/Procurement Summary: SUNY Downstate Medical Center (“SUNY-DMC”) seeks a qualified firm to provide Value Analysis Services which include developing, implementing and operating a comprehensive multidisciplinary Value Analysis Program to reduce supply expense and establish or optimize operation efficiencies. Firm must have (a) a minimum of five years experience in providing these services (b) any and all requisite licenses/permits/authorizations as may be required to perform the required services. For further detail, kindly refer to the [detail RFP Q14-11 \(link\)](#).

Vendor Selection Criteria:

- Cost 25%
- Technical 75%
 1. Understanding of Downstate Medical Center’s needs including meeting the requirements as detailed in the procurement posting
 2. Depth and quality of proposed project plan to implement change and integrate a Value Analysis Program leading to lasting positive financial impact for Downstate Medical Center
 3. Firm’s experience in Value Analysis’ implementation as represented by their proposal as well as contact with professional references provided
 4. Depth and support of the consulting resources which will be part of the onsite team.
- Presentation: (if held and if invited): 25 Points

SUNY Downstate Medical Center will decide, at its sole discretionary, if presentations are necessary

Contact: The only individuals at SUNY-DMC who may be contacted in connection with this procurement are Carter Lard, Director of Contracts & Procurement Management, by phone at (718) 270-1134 or by email to carter.lard@downstate.edu and Joanne Fraser, by phone at 718-270-1132 or by email to joanne.fraser@downstate.edu. Contacting any other individual at SUNY-DMC, in any manner, regarding this procurement may constitute a violation of New York State law.

Due Date: Wednesday March 19, 2014 at 3:00 P.M.

MWBE Requirements: 20% MBE/8.92% WBE

Contract Term: 2 Year