



VIA EMAIL

DATE: March 24, 2014

TO: Prospective Proposers

FROM: Martin J. Deane
Assistant Vice President Materials Management

RE: Request for Proposal (RFP) No. Q14-11
Type of Service: Value Analysis Services

Addendum No. 4

RFP Q14-11 is hereby amended. The RFP is amended only as set forth in this Addendum No. 4, consisting of this page which clarifies questions # three (3) and five (5). All other terms and conditions of the RFP dated March 3, 2014 and it's prior addendums, remain in full force and effect.

Question #3 – To what extent are hospital clinicians and physicians aware of the intent to pursue this Value Analysis initiative?

Answer #3 - This is a hospital initiative and there is Senior Administrative Support for this initiative and all concerned will be notified of this initiative.

Question #5 – What is the purchase dollar volume on which the \$7 million reduction would be based.

Answer #5 – The dollar volume is approximately 100 million and we request the concentration to be in the medical/surgical area.

Immediately upon receiving this Addendum No. 4, please acknowledge such receipt by providing the information requested below and returning this page only via email to joanne.fraser@downstate.edu or fax at 718-270-3342

Vendor's Name

Contact Person

Date