Title: Revenue Cycle Business Intelligence and Work Flow Technology Software and all ancillary services including installation, implementation, training, maintenance and support.

Description/Procurement Summary: SUNY-DMC requires a qualified firm to provide:
1. A license or subscription to its Revenue Cycle Business Intelligence and Work Flow Technology solution;
2. All ancillary services, including installation, implementation, training, maintenance, and support.

Vendor’s proposed solution and services must conform to those specifications set forth in the [detail RFP Q14-03](link).

Contact: The only individuals at SUNY-DMC who may be contacted in connection with this matter are:
1. Howah Hung, Contracts Attorney, at (718) 613-8748 or Howah.Hung@downstate.edu; or
2. Maureen Crystal, Director of Contracts at (718) 270-1132.

Contacting any other individual at this institution regarding this matter may constitute a violation of New York State law.

Due Date: July 26, 2013

Contract Term: 5 Years

VENDOR SELECTION CRITERIA:
1. Vendor cost for implementation and subscription/license fees.
2. SUNY-DMC cost for integrating system into SUNY-DMC infrastructure; cost of administration.
3. Experience, as demonstrated by:
   a. Years of experience;
   b. Representation in NYC hospitals;
   c. Experience of client support leads/managers, to be staffed during implementation phase and for support services.
4. Strength of product, as demonstrated by:
   a. Industry distinction/awards/certifications
   b. Robustness of system functionality
   c. Robustness of reporting functionalities
   d. Strength of ROI analysis
   e. Extent of support services and reference databases
5. Included functionalities which exceed SUNY-DMC's desires.