Title: Physician Billing (Non-inclusive of ED)

Description/Procurement Summary: SUNY Downstate Medical Center ("SUNY-DMC") seeks a qualified firm to provide Physician Billing (Non-Inclusive of ED) services. Firm must have (a) a minimum of five years’ experience in providing these services (b) any and all requisite licenses/permits/authorizations as may be required to perform the required services. For further detail, refer to the detail IFB Q14-37 (link).

Vendor Selection Criteria:
1. Experience, as demonstrated by:
   a. Years of experience in healthcare collection and recovery services;
   b. Representation in NYC hospitals;
   c. Experience of client support leads/managers Account Management and other support services.
2. Vendor cost based on contingency fee and other fees.
3. SUNY - DMC cost of administration of services
4. Strength of product, as demonstrated by:
   a. Past performance,
   b. Application of systems and technology,
   c. Robustness of reporting functionalities,
   d. Strength of ROI analysis,
   e. Extent of support services and reference databases.
5. Included functionalities which exceed SUNY- DMC’s desires

Contact: The only individuals at SUNY-DMC who may be contacted in connection with this procurement are:
1. Maureen Crystal, Director of Contracts
   phone: (718) 270-1976; email: maureen.crystal@downstate.edu
   and
2. Lisandra Reid, Contract Specialist
   Phone: 718-270-1453; email lisandra.reid@downstate.edu
Contacting any other individual at SUNY-DMC, in any manner, regarding this procurement may constitute a violation of New York State law.

Due Date: June 30, 2014

MWBE Requirements: %21 Total: 14% MBE, 7%WBE

Contract Term: 5 Year