FACULTY STUDENT ASSOCIATION OF
DOWNSTATE MEDICAL CENTER, INC. (FSA)
REQUEST FOR PROPOSALS (RFP)
FOR LAUNDRY MACHINE SERVICES

GENERAL SUMMARY:
The Faculty Student Association of Downstate Medical Center, Inc. (FSA), a not-for-profit auxiliary service
corporation for SUNY Health Science Center at Brooklyn a/k/a Downstate Medical Center campus, seeks
proposals from qualified laundry service vendors with the highest standards of quality customer service to
provide self-operated laundry machine services at three residential facilities located at 811 New York Avenue, 825
New York Avenue, and 440 Lenox Road. This RFP provides for a base bid for a fully contracted laundry service,
as well as an alternative for the purchase of all laundry equipment with the associated maintenance service
contract being provided by the successful bidder.

BACKGROUND OF THE CAMPUS AND FSA:

Campus Overview: Downstate Medical Center (DMC) is one of four health science centers within the 64-
campus State University of New York (SUNY) system. DMC’s official NYS agency name is SUNY Health
Science Center at Brooklyn. DMC’s academic programs include the College of Nursing, College of Health
Related Professions, School of Graduate Studies, School of Public Health and the College of Medicine. The
College of Medicine is the largest in New York State and the sixth largest in the United States.

DMC has an enrollment of approximately 1451 students in the fall semester and approximately 1329 students in
the spring semester, employs approximately 4,250 faculty and staff members, provides on-campus housing for
approximately 400 students, and operates a nurse's residence of 108 apartments, housing approximately 220
tenants. DMC's 8 buildings are distributed on a 13-acre Campus with several off site locations in the immediate
area of Flatbush, Brooklyn. The Campus teaching hospital, University Hospital of Brooklyn has 370+ beds. The
campus is located directly across the street from the Kings County Hospital Center (KCHC), a municipal hospital
that is operated by the NYC Health and Hospitals Corporation.

FSA Overview: The Faculty Student Association of Downstate Medical Center, Inc. (FSA) was organized in
1950 as a not-for profit 501.C3 Corporation to provide services to the campus. FSA is controlled by a 16
member Board of Directors that include administrators, faculty and student representatives. FSA provides
services to the SUNY Downstate Medical Center campus under a contract between FSA and SUNY. FSA
operates ancillary services such as a bookstore, gift shop, vending machines, food and beverage catering,
laundry, ATM, Zipcar, and other auxiliary services either directly or through subcontracts.

I. SECTION I – BID PROCESS:

A. INSPECTION OF EQUIPMENT INSTALLATION SITE: Interested vendors are encouraged to perform a
site inspection by appointment only during the period from August 11, 2017-August 22 Appointments
for site inspections can be made by calling Dr. Justin Alger at 718-270-2798. During site inspection
sessions, bidders will visit the current laundry room sites. Although a site inspection during the above
stated time is not mandatory, bidder's failure to perform a site inspection shall not excuse preempt any
and all bidder’s obligations as herein set forth. Bidder's request for additional conferences shall be at the
sole discretion of FSA.

B. RFP INQUIRIES: All questions regarding this bid will be directed to the FSA Business Office. Telephone
inquiries are appropriate for general questions at 718-270-3187. Specific or more complicated inquires
shall be accepted by eMail (link). Inquiries will be directed to the most appropriate individual for reply.

C. PROPOSAL DEADLINE and SUBMISSION: FSA shall accept ONE HARD PROPOSAL which is
presented at the FSA Business office on or before deadline of 1pm on September 5, 2017. Proposal
must be tightly sealed in envelopes marked on the outside envelope: "SEALED BID: DO NOT OPEN
BEFORE 1pm on September 5, 2017":
1) Bids may be hand delivered to the FSA Business Office in Room 2-09 of the Student Center
Building located at 394 Lenox Road in Brooklyn NY.
OR
2) Bidder is fully responsible to allow sufficient time for Postal Service or Express delivery service to meet the Bid deadline.

3) All bids will be publicly opened at the FSA Business Office starting at 1 PM on September 5, 2017. Immediately AFTER hard copy bids are opened, bidders will be contacted by FSA to also transmit a complete electronic copy (PDF format) of their bid package via eMail.

II. DESCRIPTION OF SERVICE TO BE PROVIDED

A. Equipment Specifications, Location & Quantity: All proposals must include the specifications, manufacturer and model numbers of machines to be installed. Bidder’s proposal must identify the specific type make model and specifications as well as any quantity changes being proposed in the machine quantities at each location.

1) Energy Efficiency Specifications: FSA encourages bidders to propose equipment that meets the highest possible energy efficiency of the current marketplace. Bidders shall identify in equipment specifications the electrical and water utilization efficiency and Energy Star ratings of all equipment being proposed. Bidders are encouraged to compare the current laundry equipment to the equipment being proposed, with any applicable electrical and water consumption expense savings associated with the bidder’s proposed equipment.

2) The current machine quantities at each location are:

   Residence Hall at 811 New York Avenue:
   6 High Efficiency Washers.
   6 High Efficiency Dryers.
   1 30 lb commercial washer.
   1 30 lb commercial dryer.

   Residence Hall at 825 New York Avenue:
   6 High Efficiency Washers.
   6 High Efficiency Dryers.
   1 30 lb commercial washer.
   1 30 lb commercial dryer.

   Nurse Residence at 440 Lenox Road:
   6 High Efficiency Washers.
   6 High Efficiency Dryers.
   1 30 lb commercial washer.
   1 30 lb commercial dryer.

B. Occupancy of Areas to Be Served: Specific current populations to be served for residential laundry services are as follows:

   Residence Hall at 811 New York Ave  112 students
   Residence Hall at 825 New York Ave  113 students
   Nurses Residence at 440 Lenox Road  108 Apartments with estimated 220 tenants.

   i. Generally, residence hall occupancy is at 90% for the academic year August to June. Occupancy averages 50% during summer break from Mid-June to Mid-August.
   ii. As Res Hall student occupancy permits, Res Halls include some DMC Administrative Offices.
   iii. As Res Hall student occupancy permits, Transient Guest Rooms are available for rent to the campus community and its guests.
   iv. 440 Lenox Road includes some DMC Administrative Offices.
C. Equipment Installation Process: The current contract will expire upon the acceptance of the bidder’s proposal and the execution of a signed agreement. Bidders are required to submit their transition plan as part of their responses to this RFP. Such plan shall include schedule of events detailing projected implementation start and end dates.

1) Successful bidder shall be solely responsible for the immediate removal from SUNY DMC premises of any debris, packaging cartons, etc., resulting from the initial installation process.

2) Successful bidder understands and agrees that any and all assembly and installation processes required shall be carried out by appropriate, experienced professional labor, under experienced supervision.

3) Successful bidder shall agree to bear the costs of any and all damage to its equipment or any damages done to any part of SUNY DMC property resulting from the delivery, installation and/or servicing of equipment and shall repair at its expense such damages in a manner satisfactory to FSA.

4) For initial installation and throughout the term of the agreement, successful bidder shall submit plans for equipment installation, room renovation or alteration to FSA; FSA will then request review and approval from the campus department of Facilities Management and Development (FM&D) and other relevant campus departments. Such approval requirement includes all electrical, water, wall penetration and all other utility connections, new or modification of existing installation. Contractor shall not start any such installation, renovation or alteration before receiving written approval from FSA.

D. Maintenance Service and Repair Specifications

1) Successful bidder shall be required to conduct site inspections of each laundry location on a routine basis but not less than once every two weeks. Specifically, the Successful Bidder agrees that it will retain sufficient staff to service and repair all machines within 8 hours from the time when a service notification is placed from 8am to 5pm Monday through Friday except legal holidays. If determined that any Equipment needs parts replacement, successful bidder shall be required to bring such equipment to full service within two (2) working days from the initial notification of needed repairs and if not fixed, shall be replaced with equipment of similar kind and quality with seven (7) working days from the initial notification date. All equipment repair expenses, both parts and labor, including installation or removal, will be at the sole expense of the bidder.

2) The Successful bidder shall follow all established procedures regarding any/all service performed on the premises.

3) Successful bidder shall establish a customized web-site link that allows students and employees the ability to submit service requests via the Internet. This system should be customized to meet the needs of the DMC campus and must immediately generate an email confirmation to the consumer and FSA with a unique reference number. In addition, when the service is completed, an email must be generated to the original reporting consumer and FSA indicating the service request has been completed.

4) Report of Service Incidents: Successful Bidder shall make available to FSA on a semi-annual basis (minimally), a service report indicating the number of service calls by date, time, location, the problem reported, the response time and total time needed to fully resolve the reported problem. Reports shall highlight incidents that exceed the contractually required response time and restoration to full service and provide the reason/cause. The successful bidder’s report shall be either electronically sent to and received by FSA by email, or otherwise made available online under a method proposed by the Successful Bidder and deemed acceptable to FSA.

E. Web Based Services:

Successful bidder will be required to provide an Internet based on-line system that allows users to monitor laundry room activity remotely from their rooms via the Internet and report service problems. System should graphically display all laundry rooms, with its respective in-use status of each machine as well as any machine in problem repair status (ie: machine not available for consumer use). This system should allow for text messaging and email notification when machines are available and when laundry cycles are completed. This system must have the ability to dispatch service calls automatically when the system determines a machine is not functioning properly. Successful bidder shall post clear customer instructions in each laundry room on how to use the system.
IV. BID PROPOSAL FINANCIALS:

A. **FINANCIAL PROPOSAL:** Bidders shall complete and return its proposal using the attached EXHIBIT B Bid Proposal Form by the Bid Proposal Deadline.

B. **Pricing:**

1) For the Residence Hall at 811 New York Avenue and the Residence Hall at 825 New York Avenue, bidders are required to set pricing fees on a monthly per machine for rent/payment for machines described in Section II.A.2. allowing users at the point of sale to experience “free laundry.” For the Nurses Residence at 440 Lenox Road, bidders are required to set consumer pricing (Laundry Card/Debit Card Pricing).

2) Below are the current consumer prices in effect at all locations:
   i) $1.50 per single load/30 minutes wash load.
   ii) $1.25 per single load/30 minutes drying cycle
   iii) $1.75 per 30lbs/30 minutes wash load.
   iv) $1.75 per 30lbs/30 minutes drying cycle.

3) Bidders are required to identify any/all changes being proposed in consumer pricing for machines at any/all locations:

4) Most recent annual gross sales as reported by current contractor for the past 12 months: $27,520.79 (at all locations from 6/17/16-6/19/17). The approximate percentage breakdown by building as reported by the current contractor based on machine cycle counts is:
   i) 440 Lenox Road: 35.7%
   ii) 811 New York Avenue: 39.3%
   iii) 825 New York Avenue: 25.0%

V. **PROPOSAL EVALUATION PROCESS:**

FSA will review all bid proposals timely submitted, and evaluate the same. Among the factors that may be considered in the evaluation of bids submitted are the bidder’s:

A. Proven ability to operate successful laundry services of the same size and work cooperatively within a college environment.

B. Sufficient economic resources to provide machines and related service.

C. Prior record of customer service excellence including but not limited to bidder’s record of promptness in maintenance, and/or replacement of malfunctioning machines and timely financial payments. Assessment of such information shall be obtained by calling references, independent research of company’s prior or current performance at any institution, and review of prior service experience at SUNY DMC (if applicable).

D. Ability to provide all new machines that meet the highest quality commercial and energy efficiency standards specified.

E. Ability to meet requirements for desired internet-based services.

F. Bidder’s time frame for implementation/completion of transition after notification of award.

G. The proposed commission.

H. FSA is not obligated to accept proposals containing the highest commission, or lowest purchase price, proposal and may choose at, its sole discretion, a bid that FSA deems as best value to serve the campus community. The FSA reserves the right to waive any and all bid requirements should the interest of the FSA and/or the campus so dictate. FSA reserves the right in its sole and absolute discretion to reject any or all proposals received in response to this RFP.

VI. **CONTRACT TO BE AWARDED:**

It is the intention of FSA to award a contract with a term of five (5) years which, at the option of FSA and mutually agreed by the successful bidder, may be renewed for two (2) additional one (1) year periods under the same general terms and conditions. The inception date of the contract shall be predicated on the transition time frame as required by the successful bidder in its proposal.

The successful bidder will be expected to execute a contract based on the successful bidder’s proposal and FSA’s award notification.
VII. BIDDER PROFILE

1) This invitation to bid is designed to obtain complete data from each bidder so as to enable the FSA to evaluate the suitability of the Bidder to provide all the equipment and services under the terms of the RFP and contract. As such, each bidder must furnish as part of this bid a complete description of capabilities in the field of Coin & Card-operated laundry service. Omission, inaccuracy or misstatement may be sufficient cause for rejection of the bid or cancellation of the contract awarded after acceptance of a bid including such omission, inaccuracy, or misstatement. Bidders should include the following information in their proposals:

2) Name and address of company including any and all names the bidder does business under.
3) Company Ownership: If the Bidder is a corporation, list of names of all controlling shareholders and officers of the Bidder’s corporation, If the Bidder is a partnership all the names of all partners. If the Bidder is a sole proprietorship, the name of the owner.
4) State whether the bidder is a NYS certified Minority or Women Owned Business Enterprise (MWBE), or whether the bidder plans to have any portion of the services being provided by a NYS certified MWBE subcontractor.
5) The duration and extent of experience in the operation of Commercial College or University -operated laundry machine services.
6) A list of all similar operations and locations where the Bidder currently is or has operated Coin & Card-operated laundry services, with emphasis on universities and colleges. Give name, address and phone number of a contact person at each location. Give the length of time, number of machines and sales at each location.
7) Names of banks or financial institutions that may be contacted for fiscal references. Submit a copy of latest CPA certified Annual Report or audited bank statement.
8) The Bidder is encouraged to provide any other evidence of financial responsibility sufficient to indicate ability to fulfill the requirements of the contract.
9) A plan for management, supervising and staffing of the locations included in this bid.
10) Specifications of equipment to be installed by the Bidder are to be included in the bid submission. Details of time per cycle, and price per cycle must be identified
11) Statements describing their program of preventive maintenance and regular replacement of worn, malfunctioning or damaged equipment.
12) Description of their proposed web-based problem reporting and notification system.
13) The time frame from the successful bidder’s contract execution date, to complete service transition with all equipment installed, tested and fully operational.
14) Proposed plan and detail for room decoration including materials to be used, floor plans and paint colors.
15) Any alternative method of dryer venting must be specified in the bid document and approved by FSA and the appropriate campus Department.
16) A description of internal accounting controls and internal audit in its system of recording, verifying and reporting sales.
   i) If coin operated payment is proposed, include all internal control of any applicable cash handling, coin and bill changers, coin counting facilities and refund system.
   ii) If consumer credit card and or bank transfers will be accepted, give Bidder’s PCI compliance certification/ documentation, and Bidders plan for monitoring PCI compliance
17) Bidders must certify compliance with requirements set forth in EXHIBIT A.
18) Other such information as the bidder deems appropriate for consideration by the FSA.
19) Bidder must complete EXHIBIT C (all pages). Bidder may submit a proposal containing deviations in detailed specification set forth herein. Bidder shall state in detail wherein it differs from the terms of the RFP and Contract specifications issued, and consideration may be given to any or all such differences provided such action is in the best interest of FSA.

RFP Attachments:
EXHIBIT A: FSA Sub-Contract Clauses
EXHIBIT B: Bid Form to be returned with Bidder’s Proposal
Exhibit A
FSA Sub-Contract Clauses

I. The contract shall be between the auxiliary service corporation, (hereinafter referred to as “Corporation”) and the successful vendor who will be a subcontractor of the Corporation (hereinafter referred to as "Contractor"), and neither the State University of New York nor the State of New York shall be parties to this contract.

II. The Contractor shall save, keep harmless and defend the State of New York, the State University of New York and the Corporation against any and all liability for claims and costs of whatsoever kind and nature for injury to or death of any person or persons and for loss or damage to any property, whether owned by State University of New York or otherwise, occurring in connection with or in any way incident to or arising out of the occupancy, use, service, operations, or performance of work in connection with this contract, resulting in whole or in part from the negligent or intentional acts or omissions of Contractor, its officers, employees, agents, subcontractors or representatives of Contractor. In the event insurance is provided by the Contractor under this agreement the Corporation, the Campus, the State University of New York and the State of New York shall be included as additional insureds.

III. This contract is a subcontract for services by the Corporation and as such is subject to the provisions of the underlying contract and any amendments thereof between State University of New York and the Corporation, and termination of the underlying agreement in whole or applicable part by State University of New York for any reason whatsoever shall cause the simultaneous termination of this subcontract without penalty of any kind.

IV. This contract may not be assigned by the Contractor or its right, title or interest therein assigned, transferred, conveyed, sublet or disposed of without the previous consent, in writing, of the Corporation and any attempts to assign the contract without the Corporation's written consent are null and void.

V. This contract shall be void and of no force and effect unless Contractor shall provide and maintain coverage during the life of this contract or for the benefit of such employees as are required to be covered by the provisions of the Workers' Compensation Law.

VI. Contractor shall not discriminate against any employee or applicant for employment because of race, creed, color, sex, national origin, age, disability or marital status. Furthermore, if this is a contract for the construction, alteration or repair of any public building or public work or for the manufacture, sale or distribution of materials, equipment or supplies, and to the extent that this contract shall be performed within the State of New York, Contractor agrees that neither it nor its subcontractors shall, by reason of race, creed, color, disability, sex or national origin: (a) discriminate in hiring against any New York State citizen who is qualified and available to perform the work; or (b) discriminate against or intimidate any employee hired for the performance of work under this contract. If this is a building service contract as defined in Section 230 of the Labor Law, then Contractor agrees that neither it nor its subcontractors shall, by reason of race, creed, color, national origin, age, sex or disability: (a) discriminate in hiring against any New York State citizen who is qualified and available to perform the work; or (b) discriminate against or intimidate any employee hired for the performance of work under this contract. Contractor is subject to fines of $50.00 per person for any violation of this provision as well as possible termination of this contract and forfeiture of all moneys due hereunder for a second or subsequent violation.

VII. If this is a work contract covered by Article 8 of the Labor Law or a building service contract covered by Article 9 thereof, neither Contractor's employees nor the employees of its subcontractors may be required or permitted to work more than the number of hours or days stated in said statutes, except as otherwise provided in the Labor Law and as set forth in prevailing wage and supplement schedules issued by the State Labor Department. Furthermore, Contractor and its subcontractors must pay at least the prevailing wage rate and pay or provide the prevailing supplements, including the premium rates for overtime pay, as determined by the State Labor Department in accordance with the Labor Law.

VIII. If this contract was awarded based upon the submission of bids, Contractor (Bidder) certifies, and each person signing on behalf of the Bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of its knowledge and belief: (1) the prices in this bid have been arrived at independently without collusion, consultation, communication or agreement for the purpose of restricting competition, as to any matter relating to such prices, with any other bidder or with any competitor; (2) unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the Bidder and will not be knowingly disclosed by the Bidder prior to opening, directly or indirectly, to any other bidder or to any competitor; and (3) no attempt has been made or will be made by the Bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

IX. The Contractor shall establish and maintain complete and accurate books, records, documents, accounts and other evidence directly pertinent to performance under this contract (hereinafter, collectively, the “Records”). The Records must be kept for the balance of the calendar year in which they were made and for six (6) additional years thereafter. FSA and any other person or entity authorized to conduct an examination of this contract, shall have access to the Records during normal business hours at an office of the Contractor within the State of New York or, if no such office is available, at a mutually agreeable and reasonable venue within the State, for the term specified above for the purposes of inspection, auditing and copying. FSA shall take reasonable steps to protect from public disclosure any of the Records which are exempt from disclosure under Section 87 of the Public Officers Law (the “Statute”) provided that: (i) the Contractor shall timely inform FSA, in writing, that said Records should not be disclosed; and (ii) said Records shall be sufficiently identified; and (iii) designation of said Records as exempt under the Statute is reasonable. Nothing contained herein shall diminish, or in any way adversely affect, FSA's right to discovery in any pending or future litigation.

X. FSA shall have all of its common law, equitable and statutory rights of set-off. These rights shall include, but not be limited to, FSA's option to withhold for the purposes of set-off any moneys due to the Contractor under this contract up to any amounts due and owing to the FSA's with regard to this contract, any other contract with any State department or agency, including any contract for a term commencing prior to the term of this contract, plus any amounts due and owing to the FSA for any other reason.

XI. In addition to the methods of service allowed by the NY Civil Practice Law and Rules (CPLR) Contractor hereby consents to service of process upon it by registered or certified mail, return receipt requested. Service hereunder shall be complete upon Contractors actual receipt or process or upon FSA's receipt of the return thereof by the United States Postal Service as refused or undeliverable. Service by FSA to the last known address shall be sufficient. Contractor shall have thirty (30) calendar days after service hereunder is complete in which to respond.

XII. In the event of a conflict between the terms of the contract (including any and all attachments thereto and amendments thereof) and the terms of the CONTRACT, the terms of this EXHIBIT A shall control.

XIII. This contract shall be governed by the laws of the State of New York except where the Federal supremacy clause requires otherwise.

XIII. Disputes involving this contract, including the breach or alleged breach thereof, may not be submitted to binding arbitration except where statutorily authorized but must, instead, be heard in a court of competent jurisdiction of the State of New York.
EXHIBIT B; Bid Sheet (Page 1 of 1)
Return With Bid Proposal to FSA

If desired by the bidder, and upon request by the bidder, FSA will transmit an electronic copy of these bid sheets. Send request via e-mail to Deshawn Hillard deshawn.hilliard@downstate.edu. However, bidders may NOT submit bids via e-mail; all RFP submission requirements remain in full force.

SECTION 1: Bidder shall include (attach) documentation on:
A. Attach the Quantity, Make, Model, and Machine Specifications of all proposed equipment to be installed at the 3 locations identified in the RFP Section II.
B. The Consumer Pricing (BASE BID).
C. Bidders may additionally propose any additional alternative Consumer Pricing financial proposals such as semester fee for all equipment to be installed at the 3 locations identified in the RFP Section IV.
D. Bidder Profile (RFP section VII)

SECTION 2: For machines at 440 Lenox Road, successful Bidder will pay an annual guaranteed minimum commission in monthly installments and at the end of each year, the percentage of annual actual gross sales will be calculated in ‘Exhibit B, Section 2-A.’ If any additional commission amount is due, the additional commission will be paid to FSA. For machines located at 811 and 825 New York Avenue, FSA agrees to pay Bidder monthly fee per machine to install, provide, and maintain Laundry Services, and amenities described in ‘Section II. DESCRIPTION OF SERVICE TO BE PROVIDED.’

A. 440 Lenox Road: Bidder shall pay to FSA an annual Guaranteed Minimum Commission amount of $__________, OR ________% (percentage) of annual gross sales, whichever is greater.

B. 811 and 825 New York Avenue: FSA agrees to pay Bidder $_________ monthly fee per machine to install, provide, and maintain Laundry Services and amenities described in ‘Section II. DESCRIPTION OF SERVICE TO BE PROVIDED’

Bidder may add any additional alternative proposals that address
SECTION 3: I, the undersigned, in making this proposal I acknowledge that I have read and understood this request for proposals and hereby submit this bid in accordance with its specifications, terms and conditions.

Bidder’s Firm:____________________________________________________________________________

Address:________________________________________________________________________________
City:________________________________________State:_____________________Zip:____________________

Authorized Signatory: ________________________________________________ Date:__________________

Print Name: ____________________________________________ Title:__________________________

Telephone Number(s):_______________________________________________________________

Email Address:__________________________________________________________

Company Website Address: _______________________________________________________

Please notarize below: (ACKNOWLEDGEMENT BY CORPORATION)

STATE OF NEW YORK
COUNTY OF __________ SS:

On this _____ day of ________, 2017, before me personally came ___________________ to me known, who being duly sworn, did depose and say that he/she resides in ________________________________; that he/she is the _______ of ________________________________, the corporation described in and which executed the foregoing instrument; that he/she is authorized to sign his/her name on the company’s behalf.

Notary Public
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<td>Automatic Laundry</td>
<td>Doug</td>
<td>Lindland</td>
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<td>Almonte</td>
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<td>Demauro</td>
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<td><a href="mailto:csommers@jetzservice.com">csommers@jetzservice.com</a></td>
<td>NY</td>
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<td>IPSO/ASN Laundry Group</td>
<td>Charlie</td>
<td>Trionio</td>
<td>No</td>
<td><a href="http://www.ipsoasnlaundry.com">http://www.ipsoasnlaundry.com</a></td>
<td>NY</td>
<td>NY</td>
<td>11501</td>
<td>Yes</td>
<td>No</td>
<td>Sales only</td>
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<td>METROPOLITAN LAUNDRY &amp; DRY CLEANING</td>
<td>Joe</td>
<td>Slack</td>
<td>No</td>
<td><a href="http://www.metropolitanaundry.com">http://www.metropolitanaundry.com</a></td>
<td>NY</td>
<td>NY</td>
<td>11501</td>
<td>No</td>
<td>No</td>
<td>Sales only</td>
</tr>
<tr>
<td>University and Student Services</td>
<td>Kristan</td>
<td>Wun</td>
<td>No</td>
<td><a href="mailto:kristang@caldwellandgregory.com">kristang@caldwellandgregory.com</a></td>
<td>CA</td>
<td>CA</td>
<td>10594</td>
<td>No</td>
<td>No</td>
<td>Does not cover New York</td>
</tr>
<tr>
<td>Caldwell &amp; Gregory CO.</td>
<td>Kristan</td>
<td>Wun</td>
<td>No</td>
<td><a href="mailto:kristang@caldwellandgregory.com">kristang@caldwellandgregory.com</a></td>
<td>CA</td>
<td>CA</td>
<td>10594</td>
<td>No</td>
<td>No</td>
<td>Does not cover New York</td>
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<tr>
<td>FOG SERVICE COMPANY</td>
<td>Robert</td>
<td>White</td>
<td>No</td>
<td><a href="mailto:robwhite@envstrategies.com">robwhite@envstrategies.com</a></td>
<td>NY</td>
<td>NY</td>
<td>10594</td>
<td>No</td>
<td>No</td>
<td>Food Service Only</td>
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Notes:
- No indicates not in service, website cannot be found.